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Topics studied with links to sow / specification						
	Term 1		Term 2		Term 3	
Year 9	BTEC Level 1/Level 2 First Certificate in Business				OCR Level 1/2 Cambridge National in Enterprise and Marketing	
	Unit 1 Enterprise in the Business World Learning Aims A) Local Factors, National Factors & Trends (How they can impact and effect a Business) B&C) Preparing and presenting a Business Plan for a start-up Business.				- R064/01: Enterprise and marketing concepts	
Link to spec / sow	https://qualifications.pearson.com/en/qualifications/btec-firsts/business-2012-nqf.html#tab-1 http://www.ocr.org.uk/qualifications/vocational-education-and-skills/cambridge-nationals-enterprise-and-marketing-level-1-and-2-certificate-j819/					
Year 10	BTEC Level 1/Level 2 First Certificate in Business					
	Unit 4 Principals of Customer Service Learning Aim A		Unit 4 Principals of Customer Service Learning Aim B		Improving Units – 1 Enterprise in the Business World, 3 Promoting a brand & 4 Principals of Customer Service.	
	Unit 3 Promoting a Brand Learning Aim A		Unit 3 Promoting a Brand Learning Aim B			
Link to spec / sow	https://qualifications.pearson.com/en/qualifications/btec-firsts/business-2012-nqf.html#tab-1					
BTEC Level 1/Level 2 First Certificate in Business						
Year 11	Unit 2 Finance for Business – Learning aims A,B&C	Exam for Unit 2 Unit 4 Principals of Customer Service Learning Aim A	Retake Exam Unit 2 Unit 4 Principals of Customer Service Learning Aim B	Improving Units – 1, 3 & 4. Retake Exam Unit 2	Improving Units – 1, 3 & 4.	Retake Exam Unit 2
	https://qualifications.pearson.com/en/qualifications/btec-firsts/business-2012-nqf.html#tab-1					
Year 12	BTEC Level 3 National Certificate in Business					
	Unit 1 Exploring Business Learning Aim A & B	Unit 1 Exploring Business Learning Aim B & C	Unit 1 Exploring Business Learning Aim D	Unit 1 Exploring Business Learning Aim E	Improving Unit 1 Learning Aims A, B, C, D & E.	Unit 3 Personal & Business Finance Learning Aim A & B.
	Unit 2 Developing A Marketing Campaign Learning Aim A & B	Unit 2 Developing A Marketing Campaign Learning Aim C Getting ready for Assessment	Unit 2 Controlled Assessment (3 Hour Controlled Assessment Task set by Exam Board	Recap Learning Aims A, B & C. Getting ready for Assessment	Unit 2 Controlled Assessment (3 Hour Controlled Assessment Task set by Exam Board (Retake)	Preparation for Written Exam in January 2018
Link to spec / sow	https://qualifications.pearson.com/en/qualifications/btec-nationals/business-2016.html					
Year 13	BTEC Level 3 Subsidiary Diploma in Business					
	Unit 4 Business Communication Assignment 1 & 2		Unit 4 Business Communication Assignment 3 & 4		Improving Unit 4 Business Communication	
	Unit 5 – Business Accounting Assignment 1 & 2		Unit 7: Introducing Management Accounting		Improving Units 5 & 7	
Link to spec / sow	https://qualifications.pearson.com/en/qualifications/btec-nationals/business-2010.html					

Links to useful
websites

<http://www.bbc.co.uk/education/subjects/zpsvr82>

<http://www.bbc.co.uk/schools/gcsebitesize/business/aims/aimsandactivitiesrev5.shtml>

<https://www.ft.com/>

<http://www.bbc.co.uk/news/business>

<https://www.merlot.org/merlot/viewMaterial.htm?id=89341>

<http://businesscasestudies.co.uk/>